

Managing Your Greatest Asset: Your People

2
DAYS

Leaders have always played a vital role in the success of any company. This is especially true today as the marketplace demands that leaders possess effective managerial and interpersonal skills. Whether you are working with subordinates, team members, peers, or clients, your leadership role within your company is becoming increasingly important.

Through the utilization of the DISC® Profile System, you will learn how to better understand the diverse work styles you interact with, and how to most effectively manage each of your employees. *Managing Your Greatest Asset* will give you the tools and skills necessary to immediately begin applying effective interpersonal and management solutions back on the job.

Effective interpersonal skills play a vital role in employee motivation, which is an important factor in getting necessary tasks done. When people are highly motivated, it's easy to accomplish the impossible. And when they're not, it's difficult to accomplish anything!

"Provided very helpful tools and methods to better manage employees in both positive and negative situations."

*Lisa Joyce
Assistant Property Manager
CB Richard Ellis*

You Will Learn To:

- Gain and enhance the skills needed to lead and influence others
- Apply specific strategies to vary your leadership style in order to meet the needs of your employees
- Use constructive feedback as a tool for managing performance
- Reward and motivate employees in a variety of ways

You Will Benefit By:

- Increasing the productivity of your employees
- Enhancing the level of confidence in your managerial skills
- Improving your interpersonal communication skills
- Earning the commitment and cooperation of your staff